



**ELECTRICITY SUPPLY CORPORATION
OF MALAWI LTD**



**Global Energy Alliance
for People and Planet**

SPECIFIC PROCUREMENT NOTICE

INVITATION FOR BIDS

**PROCUREMENT OF DESIGN, SUPPLY, INSTALLATION, TESTING &
COMMISSIONING FOR THE BATTERY ENERGY STORAGE SYSTEM (BESS)
PROJECT AT KANENGO, MALAWI**

INTERNATIONAL COMPETITIVE BIDDING (ICB)

REFERENCE NUMBER: ESC003/EPC/ICB/BESS/2023-24

DATE: 2ND MARCH 2024

1. Electricity Supply Corporation of Malawi (ESCOM) Ltd has received grant financing from the Global Energy Alliance for People and Planet (GEAPP) towards the Supply, Delivery, Installation, Testing and Commissioning of Battery Energy Storage System (BESS).
2. The main objectives of the proposed BESS project are frequency control, ancillary services, and other grid support applications. The goal of this project is to enable integration of variable renewable energy sources into Malawi's national grid and therefore improve electricity access to about six hundred thousand (600,000) households and industries connected to the national grid.
3. The project scope includes the following main workstreams:
 - a) Engineering, Procurement and Construction (EPC): This includes all the necessary design, engineering, procurement,

manufacture, build, construction, integration, commissioning, start-up, testing, performance verification, and Owner's personnel training.

4. The grant is in support of the design, procurement,, installation, testing, commissioning and operation of 20MW of containerised grid-integrated battery storage at Kanengo in Lilongwe, Malawi.
5. Based on this, ESCOM is therefore inviting bids for the procurement of the EPC contractor for the design , procurement, installation, testing, and commissioning of the Battery Energy Storage System.
6. The Procurement process will be conducted through the procedures as specified in the FIDIC Procurement procedures, PPDA Act of 2017 and Procurement Regulations, 2020 and is open to all eligible bidders
7. A Site Visit shall be held at the proposed site (Kanengo substation- Lilongwe-Malawi) on 18th March 2024 from 09.30, Bidders will however be responsible for making their own travel arrangements.
8. Interested eligible bidders may obtain further information and inspect the Bidding Documents from ESCOM's Procurement Division at the address given in paragraph 12(a) below from 08:00 to 12:00 hrs,13:00 to 16:00 hrs local time (Monday to Friday) except national public holidays.
9. Bidders interested in submitting a bid shall purchase the bidding document against payment of a non-refundable fee of MWK50,000 or the equivalent of any freely convertible currency payable to ESCOM Ltd using bank details to be requested using the following email address (bessprocurement@escom.mw)
10. Bids must be delivered to the Tender Box at address at 11 (c) below on or before **Tuesday, 15th April 2024 at 10:00 hours' local time**. Electronic bidding will not be permitted, and Late Bids will be rejected. Bids will be opened in the presence of the bidders' representatives who choose to attend at the address 12(d) below on **Tuesday, 15th April 2024 at 11:00 hours' local time**

11. Bidders should be aware that late bids will not be accepted under any circumstance and will be returned unopened at the written request and cost of the bidder. All bids must be accompanied by a bid security in the manner and amount specified in the bid data sheet and particular conditions.
12. The address referred to above for the inspection, issuing, submission and opening of the bids are as follows:

(a) Inspection and Issue of Bidding Document:

Procurement and Disposal Unit
ESCOM House
First Floor
Along Haile Selassie Road
Blantyre
Email: bessprocurement@escom.mw

(b) Purchase of Bidding Document:

Accounts Office ESCOM,
Umoyo House,
Third Floor Victoria Avenue
Blantyre

(c) Submission and depositing of bidding Documents:

ESCOM House Annex Building
Tender Box situated at IT Reception
9 Haile Selassie Road, P.O. Box 2047
BLANTYRE

(d) Opening of Tender Documents:

Mount Soche Hotel
BLANTYRE-MALAWI
Time: 11 am