



# The Electricity Supply Corporation of Malawi Ltd

## Specific Procurement Notice

# Request for Bids Goods

(One-Envelope Bidding Process)

**Country:** Malawi

**Name of Project:** Malawi Electricity Access Project

**Contract Title:** Supply and Delivery of Cables, Conductors, and Clamps

**Loan No.:** IDA63790

**RFB Reference No.:** MW-ESCOM-196068-GO-RFB

**Date of Issue:** 27 January 2021

1. The Government of Malawi has received financing from the World Bank toward the cost of the Malawi Electricity Access Project (MEAP) to be implemented by The *Electricity Supply Corporation of Malawi Limited* (ESCOM). ESCOM intends to apply part of the proceeds toward payments under the contract for Supply and Delivery of Cables, Conductors, and Clamps
2. ESCOM now invites sealed bids from eligible bidders for Supply and Delivery of Cables, Conductors, and Clamps as follows:

ITEM No	ITEM DESCRIPTION	QUANTITY	PHYSICAL UNIT	DELIVERY POINT			DELIVERY PERIOD
				BLANTYRE	LILONGWE	MZUZU	
1	95mm <sup>2</sup> 4 core Al ABC	900,000	Meter	310,000	450,000	140,000	12 – 16 Weeks
2	100mm AAC (Wasp)	600,000	Meter	204,000	300,000	96,000	12 – 16 Weeks
3	Conductor twin 16mm <sup>2</sup> AAC PVC	2,815,120	Meter	957,140	1,407,560	450,420	12 – 16 Weeks
4	Bimetal Cu/Al 6-50/16-70 mm	80,432	Meter	28,000	40,000	12,432	12 – 16 Weeks
5	100mm AAAC (Oak)	29,000	Meter	9,860	14,500	4,640	12 – 16 Weeks
6	100mm <sup>2</sup> ACSR PVC conductor (m)	40,000	Meter	13,600	20,000	6,400	12 – 16 Weeks

3. Bidding will be conducted through international competitive procurement using a Request for Bids (RFB) as specified in the World Bank’s “Procurement Regulations for IPF Borrowers” dated November 2020 (“Procurement Regulations”), and is open to all eligible Bidders as defined in the Procurement Regulations.
4. Interested eligible Bidders may obtain further information from The Electricity Supply Corporation of Malawi Limited and inspect the bidding document during office hours 09:00 to 17:00 hours at the address at 8(a) below. Alternatively, bidders may access and inspect the bidding documents on [www.escom.mw/tenders](http://www.escom.mw/tenders)
5. A complete set of bidding document in English language will be available and can be downloaded from the following link free of cost:  
  
[www.escom.mw/tenders](http://www.escom.mw/tenders)
6. Bids must be delivered to the address at 8(b) below on or before *10.30 on 30 March 2021*. Electronic Bidding will *Not* be permitted except e-mail (EM) submission as detailed in ITB BDS 22.1. In view of COVID 19, there are additional bid submission options as detailed in ITB BDS 22.1.  
  
Late Bids will be rejected. Bids will be publicly opened in the presence of the Bidders’ designated representatives and anyone who chooses to attend at the address at 8(c) below *at 11.30 Hours on 30 March 2021*. In view of COVID-19, the public opening will also be live streamed and a video recording will be posted through the ESCOM’s website: [www.escom.mw](http://www.escom.mw)
7. All Bids must be accompanied by a *Bid Security* of **Two Hundred Thousand United States Dollars (USD200,000.00)** *or* equivalent in a freely convertible currency.
8. The address(es) referred to above (are):

a. For Clarifications and Inspection of documents:

The Procurement Specialist  
ESCOM Limited  
Umoyo House, 3<sup>rd</sup> Floor,  
Victoria Avenue  
P.O Box 2047  
Blantyre  
MALAWI.  
Telephone +2651830 321  
Email: akaitane@escom.mw/jthabwa@escom.mw

b. For Submission of bids:

Internal Procurement and Disposal Committee  
ESCOM Limited  
Umoyo House, 3<sup>rd</sup> Floor,  
Victoria Avenue  
P.O Box 2047  
Blantyre  
MALAWI.  
Attention: Mr. Jack Thabwa

c. For opening of Bids:

Mount Soche Hotel  
Soche 3 Conference Room  
Blantyre, MALAWI