

# ELECTRICITY SUPPLY CORPORATION OF MALAWI LTD



DATE OF ISSUE MONDAY, 15<sup>TH</sup> MARCH 2022

## PRE-QUALIFICATION OF SUPPLIERS TO SUPPLY AND DELIVER VARIOUS GOODS AND SERVICES FOR 2022-2023 FISCAL YEAR

The Electricity Supply Corporation of Malawi (ESCOM) Limited is inviting applications from eligible bidders to be pre-qualified for 2022-2023 fiscal year for the supply and delivery of goods, services and works in the **Southern Region** as follows:

CATEGORY	DESCRIPTION	REGION	PERIOD
1	Provision of Hotel Accommodation and Conferencing Services	Southern	12 Months
2	Provision of Air Travel Agency Services	Southern	12 Months
3	Supply & Delivery of Electrical, Plumbing and Building Materials.	Southern	12 Months
4	Supply & delivery of Power Line Materials (Line Hardware) a) Bolts and Nuts b) Insulators c) Fuse Link Assembly d) Fuse Links	Southern	12 Months
5	Provision of Corridor Clearing Services (Minor Works)	Southern	12 Months
6	Supply & Delivery of Motor Vehicle Spare Parts, Batteries & Accessories	Southern	12 Months
7	Supply & Delivery of Motor Vehicle Tyres and Tubes	Southern	12 Months
8	Supply & Delivery of Telephone Receivers and Maintenance of Landline Services	Southern	12 Months
9	Supply & Delivery of Furniture (e.g. Desks, Chairs, Cabinets)	Southern	12 Months

10	Supply & Delivery of Kitchenware Products (Electrical Appliances e.g. Kettles, Cookers etc. and Kitchen Utensils e.g. Pots, Cutlery etc.)	Southern	12 Months
11	Supply & Delivery of Household Beddings (e.g. Blankets, Mattresses, Bedsheets, Duvets etc.)	Southern	12 Months
12	Supply & Delivery of Sanitary Consumables (Toilet Tissues, Cleaning Materials & Related Toiletries)	Southern	12 Months
13	Supply & Delivery of Communication Equipment (Fibre Equipment, Radio Equipment and Tool Kit)	Southern	12 Months
14	Supply & Delivery of Protection Equipment	Southern	12 Months
15	Supply & Delivery of Switch Gear Equipment	Southern	12 Months
16	Supply & Delivery of SCADA Equipment	Southern	12 Months
17	Supply & Delivery of Stationery (General Stationery & Tonners)	Southern	12 Months
18	Printing Services of Various Booklets and Forms	Southern	12 Months
19	Provision of Motor Vehicle Hiring Services	Southern	12 Months
20	Supply & Delivery of Weed Killer and Pesticides	Southern	12 Months
21	Supply & Delivery of Furniture, Fittings and Accessories	Southern	12 Months
22	Provision of Building Engineering Services (Building Contractors)	Southern	12 Months
23	Provision of Civil Engineering Services (Civil Contractors)	Southern	12 Months
24	Supply & Delivery of Firefighting Equipment including installation, Servicing and Training	Southern	12 Months
25	Provision of Fumigation Services	Southern	12 Months
26	Provision of Carpentry and Joinery Services	Southern	12 Months
27	Provision of Car Tracking Solutions and Services	Southern	12 Months
28	Supply, Delivery and Maintenance of ICT Equipment and Related Accessories (Servers, Computers, Printers, Photocopiers, Scanners, etc.)	Southern	12 Months
29	Supply, Delivery, Installation and Maintenance of Generators	Southern	12 Months

30	Supply & Delivery of Lifting Equipment	Southern	12 Months
31	Supply & Delivery of Oils and Lubricants	Southern	12 Months
32	Supply & Delivery of Wooden Materials a) X49 Cross Arms b) X11 Cross Arms c) X17 Cross Arms d) X31 Cross Arms e) Space Baulk f) Stay Baulk g) Wood Dowels	Southern	12 Months
33	Supply & Delivery of Small Plant and Tools	Southern	12 Months
34	Supply & Delivery of Paints and Related Materials	Southern	12 Months
35	Supply & Delivery of Promotional and Marketing Materials (Branded Golf Shirts, Design & Production of In-Store Radio and TV Adverts, Stickers, Pavilions, Business Cards, Identity Cards, Billboards, Newsletters, Booklets, Banners, Name Tags, Brochures, Sign Posts, Canvas, Magazines, Posters, etc.)	Southern	12 Months
36	Supply & Delivery of Motor Vehicle Maintenance Services	Southern	12 Months
37	Supply, Delivery, Installation and Maintenance of Air conditioners	Southern	12 Months
38	Provision of Food Stuffs and Catering Services	Southern	12 Months
39	Supply & Delivery of Quarry Stone, Quarry Dust, River Sand and Concrete Blocks	Southern	12 Months
40	Supply & Delivery of Medical Supplies and Hospital Equipment	Southern	12 Months
41	Provision of Customs Clearing and Freight Forwarding Services	Southern	12 Months
42	Provision of Sewer Tanks Servicing	Southern	12 Months
43	Provision of Water Proofing & Sealing Services	Southern	12 Months
44	Provision of Construction & Maintenance of Power Lines	Southern	12 Months
45	Provision of Media Advertising Services (Television, Radio, Newspaper and Production of Jingles)	Southern	12 Months
46	Supply & Delivery of Uniforms and Personal Protective Equipment	Southern	12 Months

47	Provision of Transformer Repair & Rewinding Services	Southern	12 Months
48	Supply and Install of UPS and Other Power Back Up Services	Central	12 Months

Interested bidders must enclose the following requirements to be considered for the selection:

- (a) Original letter from the Bank to show financial capacity or access lines to credit or recently Audited Accounts or Bank statements for the recent three months
- (b) Copy of bidder's trading certificate from registrar of companies
- (c) Copy of Tax clearance and registration certificates
- (d) Comprehensive Company profile with business address, valid phone numbers and email addresses
- (e) Provide a list of contracts performed in the past 2 years with valid phone numbers and email addresses (Except businesses registered with Ministry of Trade as Micro Enterprises of which MSME certificate shall be required)
- (f) Certificate of business registration from PPDA
- (g) Signed application letter for the pre-qualification

For **Corridor clearing** and **Construction Works**, bidders must in addition to the above enclose the following:

- (h) Updated NCIC registration certificate with 75million and above
- (i) Indicate principal place of Business
- (j) Indicate key equipment to be used for the exercise

For **Construction and Maintenance of Power Lines**, bidders must in addition to the above enclose appropriate MERA Class Licence for Voltage Category.

Applicants can apply for one or more categories depending on their competencies. Combining different categories under one submission is not allowed as that will lead to disqualification.

Submissions in sealed envelope clearly marked "**PREQUALIFICATION OF SUPPLIERS**" indicating the category must be deposited at the **Tender Box** located at the reception of:

**ESCOM House**  
**9 Haile Selassie Road**  
**Blantyre**

Addressed to:

**The Chairperson**  
**Internal Procurement and Disposal of Assets Committee**  
**Electricity Supply Corporation of Malawi Limited.**  
**P.O Box 2047**  
**Blantyre**

The closing date for the submission of the Bids is **Thursday, 12<sup>th</sup> April, 2022** at **10:00hours local time** and will be immediately opened at the address below, Interested Bidders are invited to attend:

**Malawi Sun Hotels**  
**Blantyre**

**BIDS NOT FOUND IN THE TENDER BOX AND NOT CLEARLY MARKED AS STATED  
ABOVE WILL BE AUTOMATICALLY DISQUALIFIED**